

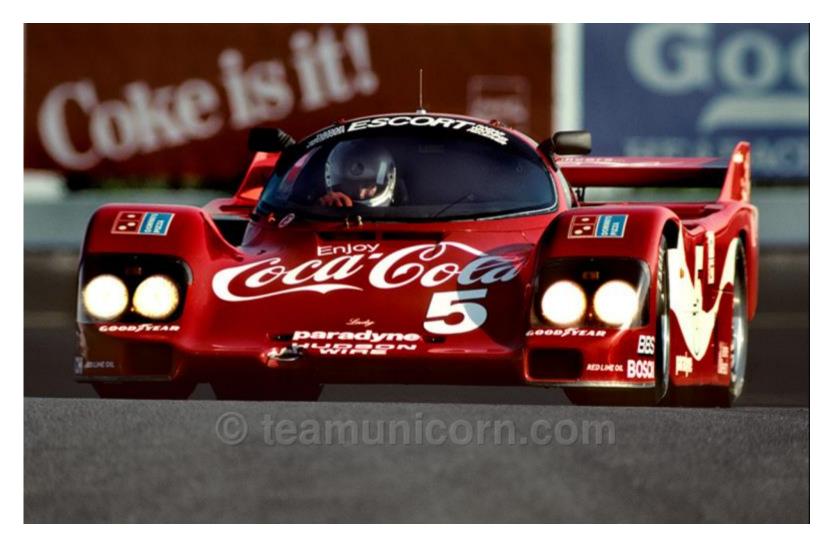


Classic & Delivery Center One Porsche Drive – Atlanta, GA



Introduction

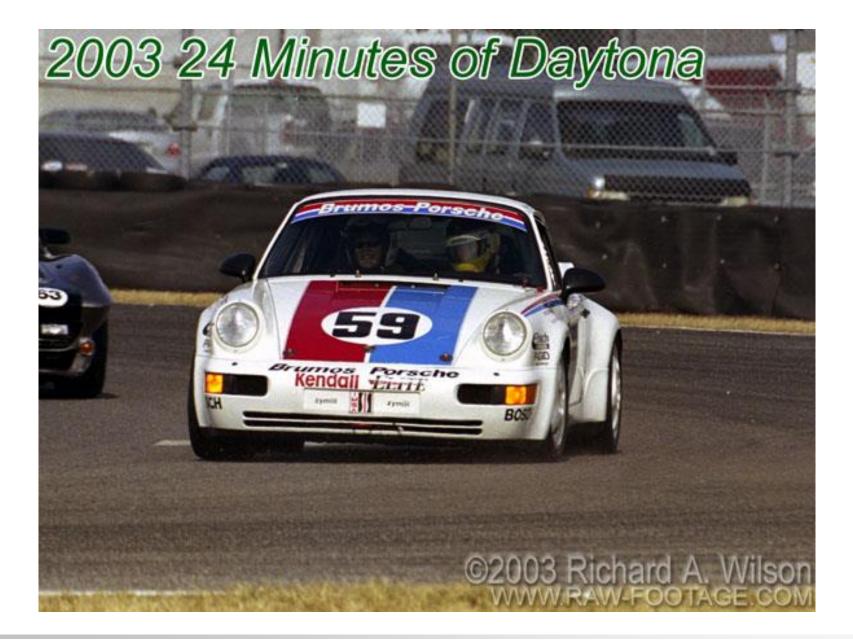
Ray Shaffer, Classic & Delivery Center Manager at the Porsche Experience Center











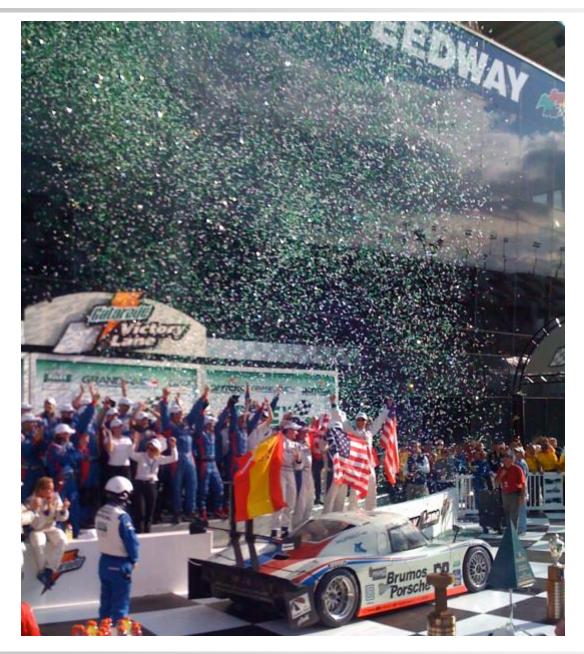






















Partners with the PCA – Clubhouse of the FCR

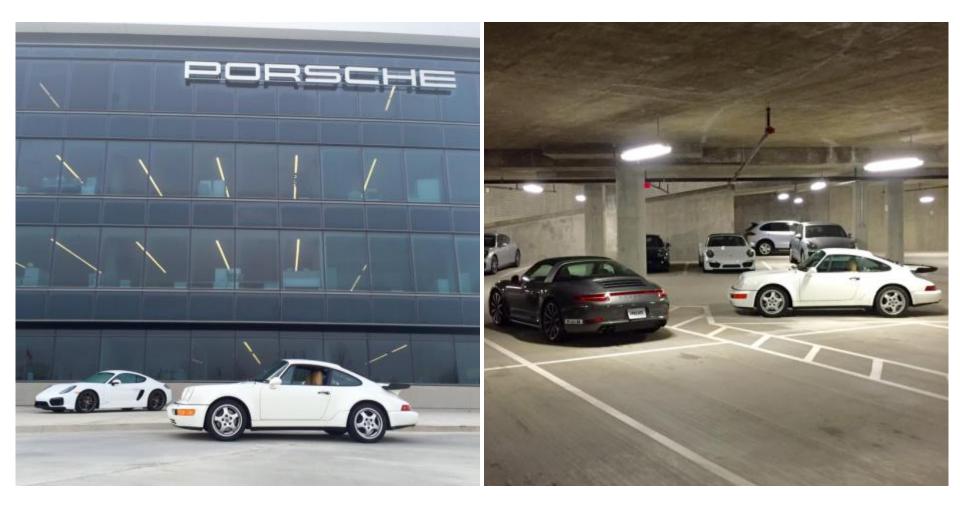












"Drive what you preach!"



Not just the cars, it's the people.

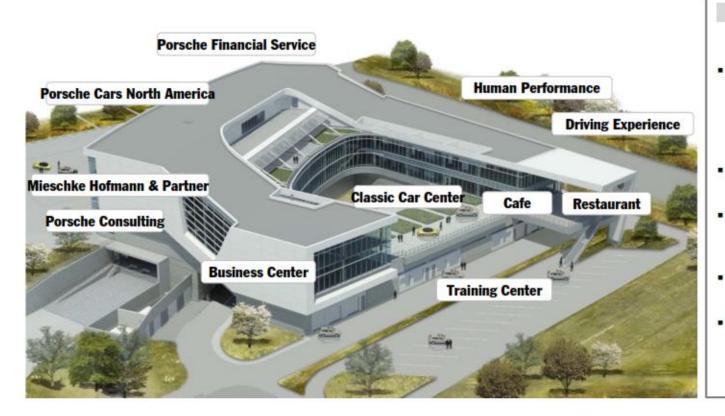






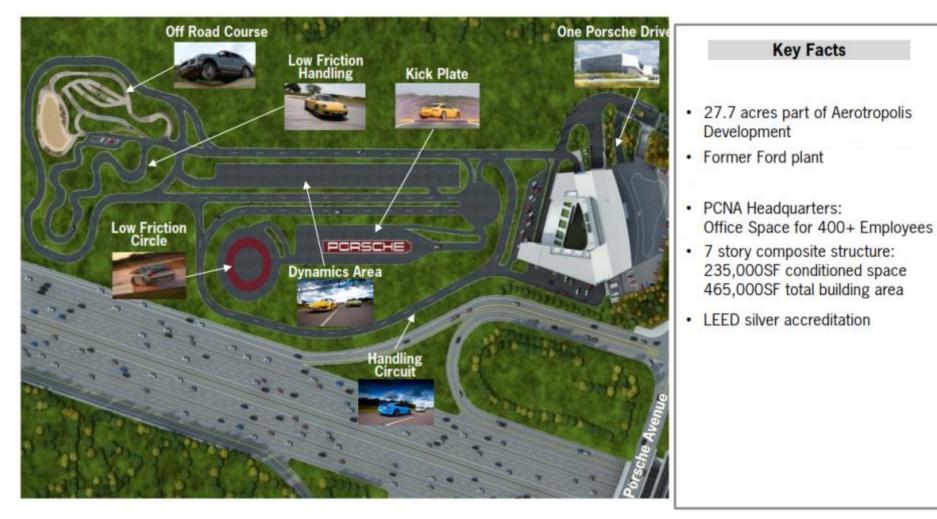






Key Facts

- North American Porsche Headquarters for Importer Business, Financial Services and Consulting Services
- Office Space for 400+ Employees
- Customer Experience Center incl. Business Center and Test Track
- Corporate Restaurant, Café, Employee Cafeteria
- Technical Training Center







Forever Amazing



Restaurant 356

Gallery Wall

The gallery wall upon entering the restaurant 356, highlights **historic images** from the Porsche achieves.

Entry Signage

The entry branding of the restaurant 356 sets the tone of design and heritage highlighting a close up of the **356 cabin**. The **illuminated 356 numbers** shine from its simple and timeless brand mark.

Calvados Display Case

According to German tradition, a bottle of apple brandy (**Calvados**) is given as a sign of good fortune. This tradition is showcased in a vitrine at the entry of the main restaurant dining area.

Reservations

Reservations not always necessary, but can be made through Open Table or visit **Restaurant356.com**





Carrera Café

<u>Pendant light</u> Inspired by the **shift knob** of **early 911s**. This oversized light display evokes speed and fun.

Heritage Racing Graphic **3 graphic column wraps** in the Café display historic race imagery to excite visitors and give a nod to Porsche's racing DNA.



Display Wall – Made by Hand

The "made by hand" lettering pays respect to the historical Porsche produced factory video showcasing the fact that **Porsche vehicles are made by hand**. The **hounds tooth fabric** wrapped panel fixed to the wall is Porsche certified upholstery material used which was first used in early models.



Human Performance

The most important component of any car is the driver and the PHP is dedicated to improving wellbeing, fitness, and physical performance.





Simulator Lab

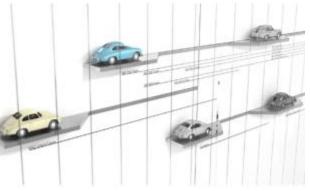


- Booking through PorscheDriving.com
- Programs include: Race Leagues, Membership Programs, Special Race Events (Le Mans, COTA), Digital Leader Boards, Inter-PEC Races (between ATL and LA), Driver Training, Corporate Events











Classic & Delivery Center Concept

The Porsche Classic & Delivery Center at One Porsche Drive offers unique experiences for both long time customers and newcomers to the brand alike. The CDC encompasses the following areas and services:

- New Vehicle Delivery
- Heritage Gallery
- Classic Gallery
- Classic Workshop





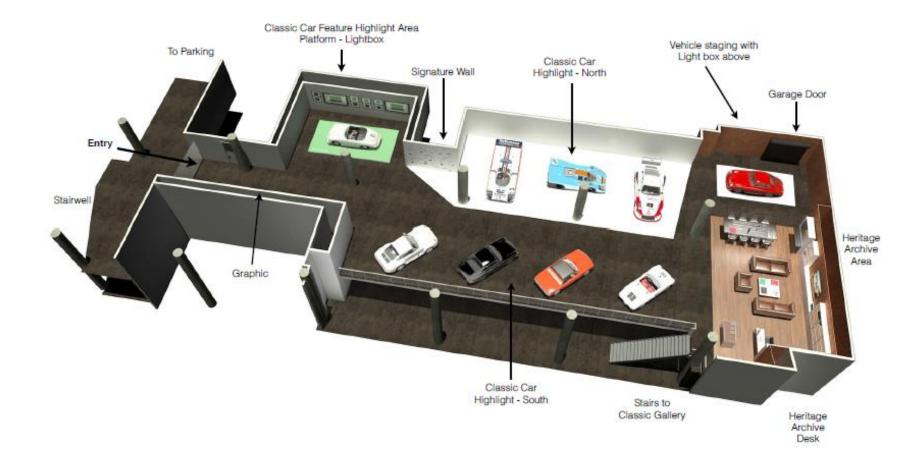
New Vehicle Delivery Atlanta

- Tour of the Porsche Experience
 Center
- Complete Vehicle Orientation with Porsche Delivery Specialist
- 90-minute driving experience on our Driver Development Track
- Lunch at Restaurant 356

An unforgettable experience taking delivery of your new Porsche!















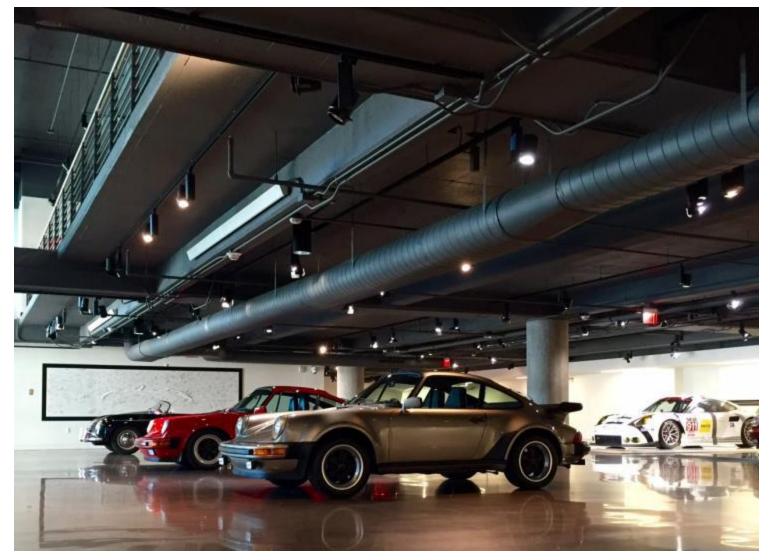
1967 911 R #003 – Winner, Tour de France Automobile







Classic Gallery





Classic Gallery



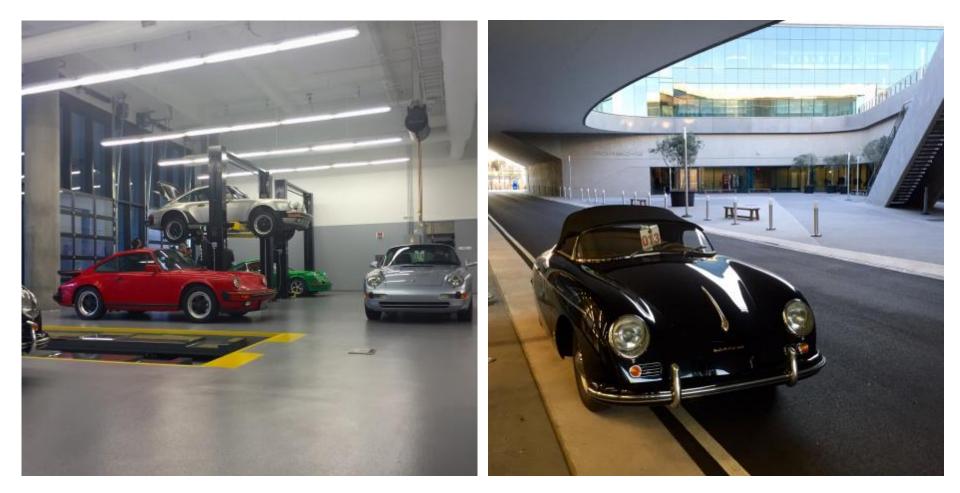
Porsche Club of America Badge Display

The display space outside of the Classic Center on B2 highlights the **Porsche Club of America** with a large graphic depicting the Porsche Club motto: **"Made in Germany. Loved in America."** And a display case showcasing **Porsche Club badging** (on loan from the collection of long time Porsche Club Member and enthusiast Del Johnston, Long Beach, CA).





Classic Workshop



A service drive like no other.



Classic Workshop





Jack Swint Gold Master Technician

How many **years** have you been a Porsche technician?

- Years as Porsche Technician 46
- Master Technician Certification 1984
- Gold Master Certification 2008

What are your **Specialties**?

- Engine and Transmission
- What is your **philosophy**?
- "If [your work] looks good, it works good!"

Interesting facts

 Jack holds the global Porsche record for total hours of certified Porsche training – 348 Hours









Kellen Miller Gold Master Technician

How many years have you been a Porsche technician?

- Years as Porsche Technician 13
- Gold Master Certification 2009
- Number of Total Training Hours Recorded 262

What are your **Specialties**?

- Engines, Gearboxes, and Suspension
- But enjoys doing any kind of work on our cars from removing/installing windows in and old 911, to chasing down an electrical problem, these challenges turn out to be very rewarding

What is your **philosophy**?

- "Always treat the vehicles your working on as your own." Any other **interesting facts** about your careers?
- Racing SCCA & Chumpcar, Drivers Ed Instructor, Club Racing Instructor
- Built 997 GT3 RS 3.8 to 4.0 full factory conversion









Miguel Rodriguez Bronze Technician

25 Years of technician experience

- Has been a technician for several OEMs (Porsche, Volkswagen, Alfa Romeo, Lancia)
- What are your **Specialties**?
- Engine Diagnostic
- What is your **philosophy** ?
- "Do your job well. And love what you do." Any other **interesting facts** about your careers?
- Born in Germany
- Was a master job foremen for a large Alfa, Lancia, Fiat, Chevrolet dealer in Germany
- Was the general manager for Porsche Oldtimer in Meilenwerk Stuttgart





968

(1992 -

911 F-Model

(1964 -1973)

911 G-

Model

(1974 -

(1987 -

1988)

1989)

959

1995)

Porsche Classic Model Range







924 (1976 – 1988)

356

(1948 –

1965)

914

(1969 –

1976)

928 (1977 -1995)











964 (1988 –

1994)



993 (1993 -1998)



996 (1998 -2004)





986 (1997 – 2004)

Carrera GT

(2003 -

2006)



Classic Workshop

Recently Completed:

- 2003 996 C4S
 - Front suspension rebuild
 - Shocks, wheel bearing, strut mounts, CV boots, stabilizer links, cardan shaft
 - Clutch & flywheel
 - Shift linkage
 - Rear lower control arms
 - Alignment









Classic Workshop

Sampling of Current Projects:

- 1989 930 Turbo
 - Engine oil leak repair, engine removal
 - A/C Repairs
 - Servicing (Filters & Belts)
 - Driver's Seat Rail Replacement





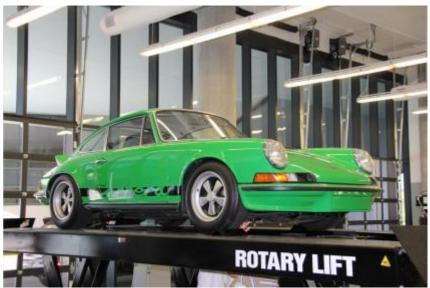


Classic Workshop

Recently Completed:

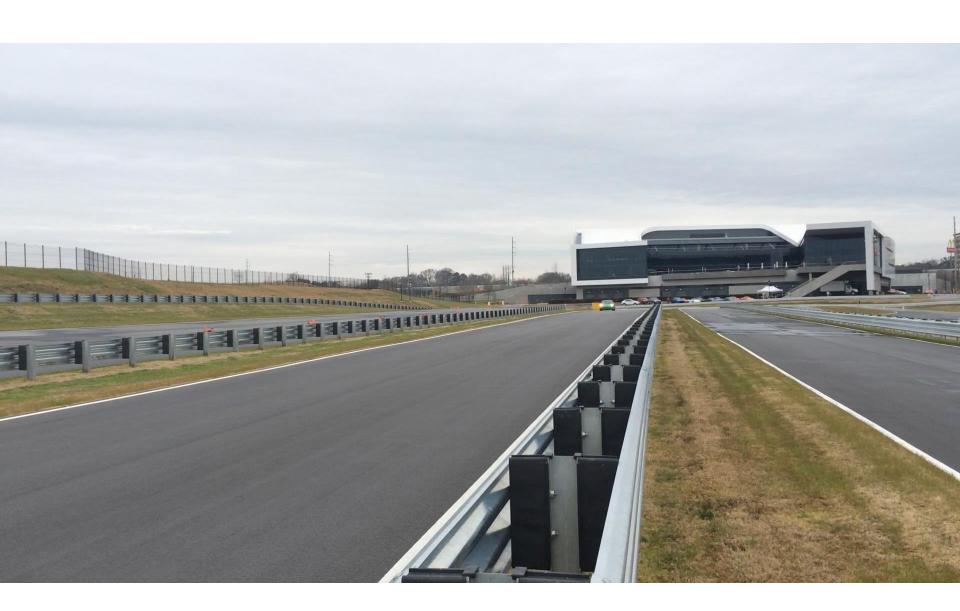
- 1973 911 Carrera RS 2.7
 - Full engine restoration (disassembly) rebuild
 - Small transmission repair
 - Matching Numbers 2.7 RS
 - Appeared at Porsche Parade 2015





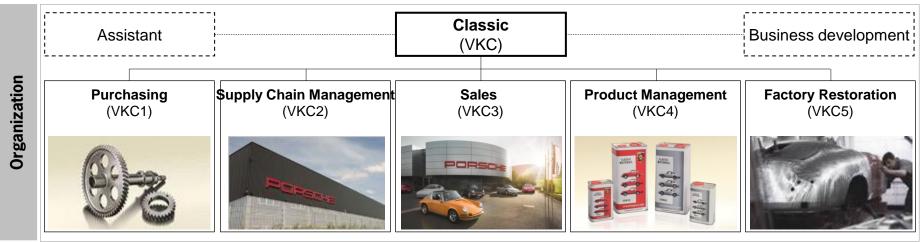






PORSCHE

Porsche Classic (VKC): Organization, Main Tasks and Key Figures



- Responsible for all Porsche standard-production vehicles from 10 years after EoP (End of Production)
- Worldwide sales of Classic genuine parts and technical literature
- Restoration and repair of customer vehicles at Freiberg am Neckar site
- Implementation of **Porsche Classic Partner** in worldwide sales organization from FY13
- Acquisition of parts supply Carrera GT model beginning FY16



• around **90 million EUR turnover** p.a.

Main tasks

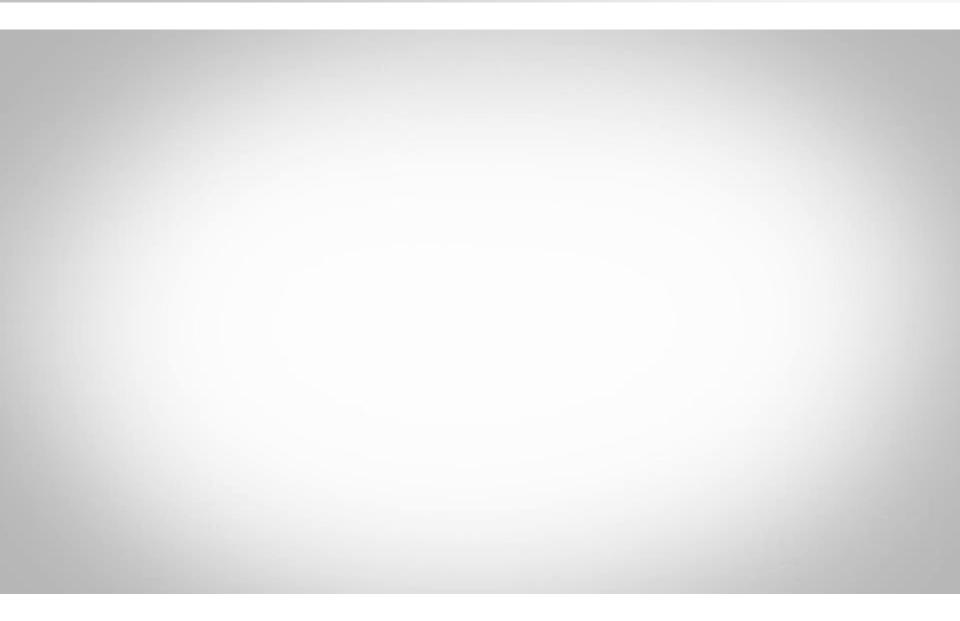
group planned)

Key figures

• around **52,000** genuine parts available

- around 230 parts relaunched p.a.
- > 10 restorations p.a.



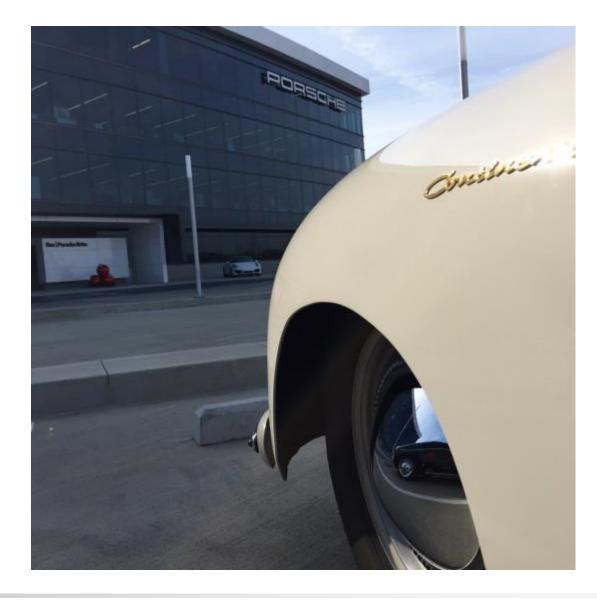




Contact Us:

Ray Shaffer <u>Classic.Service@porsche.us</u>

Learn More at PorscheDriving.com







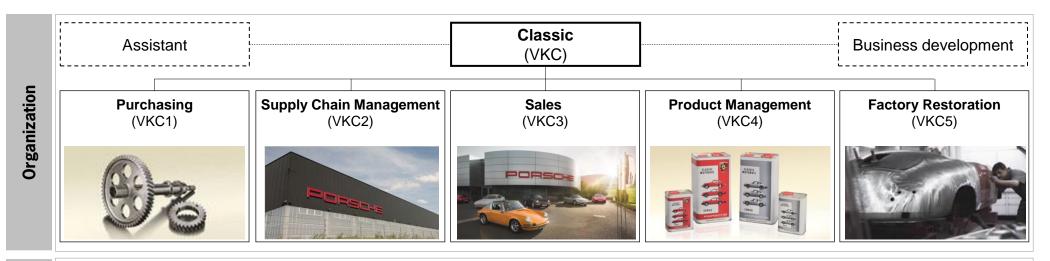




Porsche Classic

Joe Driskill, Porsche Cars North America

Porsche Classic (VKC): Organization, Main Tasks and Key Figures



- Responsible for all Porsche standard-production vehicles from 10 years after EoP (End of Production)
- Worldwide sales of **Classic genuine parts** and **technical literature**
- **Restoration** and **repair** of customer vehicles at Freiberg am Neckar site
- Implementation of **Porsche Classic Partner** in worldwide sales organization from FY13
 - Acquisition of parts supply **9x6 model range** since FY14
- around **90 million EUR turnover** p.a.

Main tasks

Key figures 15 group planned)

(FY15

around **52,000** genuine parts available

- around **230** parts **relaunched** p.a.
- > 10 restorations p.a.

Porsche Classic Model Range



356 (1948 - 1965)



914 (1969 - 1976)



924 (1976 - 1988)

928 (1977 – 1995)

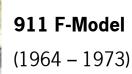




968 (1992 - 1995)

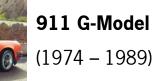
944





(1982 - 1991)







959 (1987 - 1988)





(1988 - 1994)



993 (1993 - 1998)



996 (1998 - 2004)







Carrera GT

(2003 - 2006)



Porsche Classic New Editions





Tire Protectors

- Reliably prevent flat spots on your vehicle's tires.
- Flat spots result from compressive load over extended periods, and they can greatly impair your driving experience.
- Conform perfectly to any conventional tire shape and relieve the chassis by providing floating support.
- Largely prevent flat spots for extended periods.
- Suitable for tires up to 255mm in width
- Tested up to 2.5 metric tons per protector





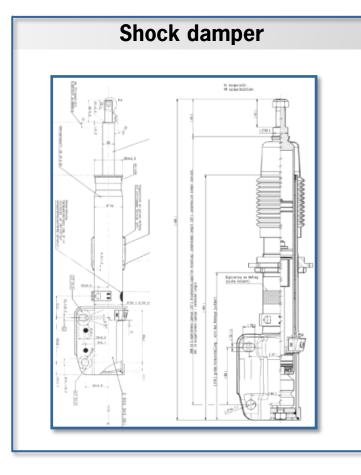
Enamel Signs



- Commemorative Porsche ads
- Enamel surface
- Attach though holes in each corner
- Years of use on your den or garage wall
- Simple wipe of a cloth to restore their luster



993 Shock Absorbers



Two different sets of Shock Absorbers available for 993 models – standard and sport suspension We have created a much more transparent product range by

We have created a much more transparent product range by reducing the variations.

"Made in Germany" and "Engineered in Weissach" Checked and tested on the Nürburgring Nordschleife





993 Shock Absorbers



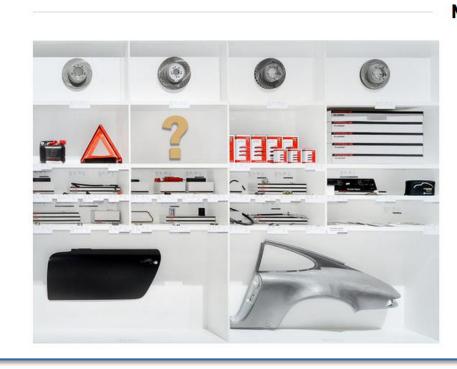


New 993 Shock Absorbers, made in Germany. Optimized and tested in Weissach and on the Nürburgring Nordschleife.



PORSCHE

Notes of Availability – Customer loyalty by appreciation



Notes on Availability

Will you join the Porsche Classic product development process?

Are you missing a genuine part? Then just fill out our feedback form and tell us what you need.

Models	Pre-owned Vehicles	Events & Racing	Service & Accessories	Company & Brand
Will you jo	oin the Porsche C	lassic product	development proce	ess?
Notes on Avail	lability			
			ack form and tell us what yo The requirement requests	
	economic feasibility.			
technical and Thank you for implementation	understanding, however n of your request. Neverl	heless, any feedback	o respond to you personally influences the decisions w naintenance of your vehicle	e make in the future with
technical and Thank you for implementation	understanding, however n of your request. Neverl	heless, any feedback	influences the decisions w	e make in the future with
technical and Thank you for implementation parts editions	understanding, however n of your request. Neverl	heless, any feedback	influences the decisions w	e make in the future with
technical and Thank you for implementation parts editions	understanding, however n of your request. Never - after all, it's all about yo	heless, any feedback	influences the decisions w	e make in the future with

Notes of availability – ideas for reissuing parts. We appreciate your feedback!

Thank you for your attention.

